

## Trainers for Private Health Providers Get Business Skills

The Chief of Party for Partners for Health Reform, *PHRplus* Uganda Ms. Susan Scribner has hailed the spirit and commitment of the business skills trainers in assisting their fellow private health practitioners to improve private practices, achieve greater sustainability and profitability. Ms. Scribner said this while closing a 7 day Business Skills Training of Trainers (TOT) workshop for 10 participants conducted by Enterprise Uganda from 7-15 July 2005.

The TOT funded by USAID was a result of a partnership between Enterprise Uganda, *PHRplus* and Banking on Health to deliver a business skills training program to assist medical doctors and midwives better manage, market and expand their practices. The workshop drew 3 Medical Doctors, 3 registered Nurses and Midwives, 2 Hospital administrators and 2 Business Skills trainers.



*Ms. Susan Scribner (L), Dr. Lennie Bazira and Mr. Charles Ocici chat after the closing*

She said she was happy to note that the ten (10) participants, who had earlier been interviewed and selected from a pool of thirty three applicants, successfully completed the TOT workshop, with a 100% attendance and was particularly gratified to hear from the participants' representative that it was a landmark training and that they were working as a family during the workshop.

Mr. Charles Ocici said Enterprise Uganda, an institution that "wears both a public and private sector hat" accepted the challenge of the assignment and was committed to assisting the private health providers operate in a very professional and efficient manner by providing business solutions and skills. He encouraged the participants to perfect their skills in training and assured them that Enterprise Uganda would be available for consultations and support the trainers with their development needs.

*PHRplus* is a USAID funded project for health policy and health systems strengthening, Implemented by Abt associates of USA and its partners in 21 countries. Banking on Health Project is also a USAID funded project that seeks to increase access to financing for private health care businesses in developing countries. They partnered with Enterprise Uganda to provide entrepreneurship and business skills for private health practitioners. The main objective of the partnership is to strengthen private sector health practitioners and their professional associations to provide better quality health care services.